

US & UK
LISTED REAL ESTATE
COMPANIES & REITS



UK – LISTED REAL ESTATE COMPANIES & REITS

1. Big Yellow Group (LON:BYG)
2. Segro (LON:SGRO)
3. Unite Group (LON:UTG)
4. Primary Health Properties (LON:PHP)

1. BIG YELLOW GROUP (LON:BYG)

- FTSE 250 Self Storage REIT
- Largest self storage company in United Kingdom
- Approximately 95 storage sites across UK
- £1.6bn Market Cap
- 0.036% Dividend Yield
- 12.7% annualized returns over past 5 years
- 13.5% annualized returns over past 10 years



1D

5D

1M

6M

YTD

1Y

5Y

Max



Full screen



1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



2. SEGRO PLC (LON:SGRO)

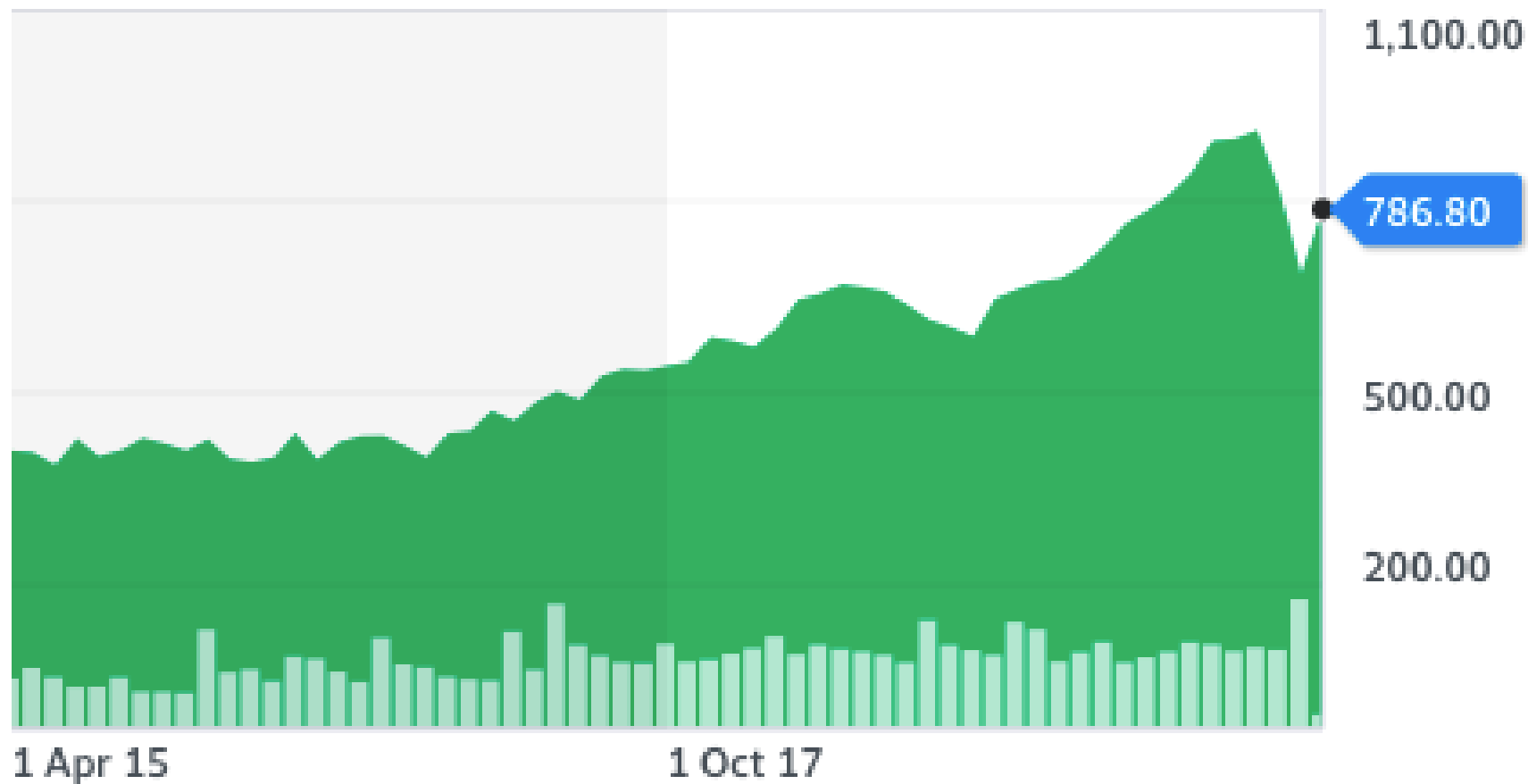
- Industrial REIT
- FTSE 100 Investor & Developer
- Largest Industrial property company in Europe
- £8.5bn Market Cap
- 0.027% Dividend Yield
- 16.4% annualized returns over past 5 years
- 10.74% annualized returns over past 10 years



1D 5D 1M 6M YTD 1Y **5Y** Max



Full screen



1D 5D 1M **6M** YTD 1Y 5Y Max



 Full screen



3. UNITE GROUP

The logo for Unite Students, featuring the words "UNITE" and "STUDENTS" in a bold, black, sans-serif font, stacked vertically. A thin white horizontal line is positioned below the word "STUDENTS". The logo is set against a bright yellow rectangular background.

UNITE
STUDENTS

- FTSE 250 Student Accommodation REIT
- Houses approx. 50,000 student across 140 buildings in UK
- £2.9bn Market Cap
- 0.042% Dividend Yield
- 17.5% annualized returns over past 5 years
- 16.6% annualized returns over past 10 years

1D

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YTD

1Y

5Y

Max



Full screen



1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



4. PRIMARY HEALTH PROPERTIES

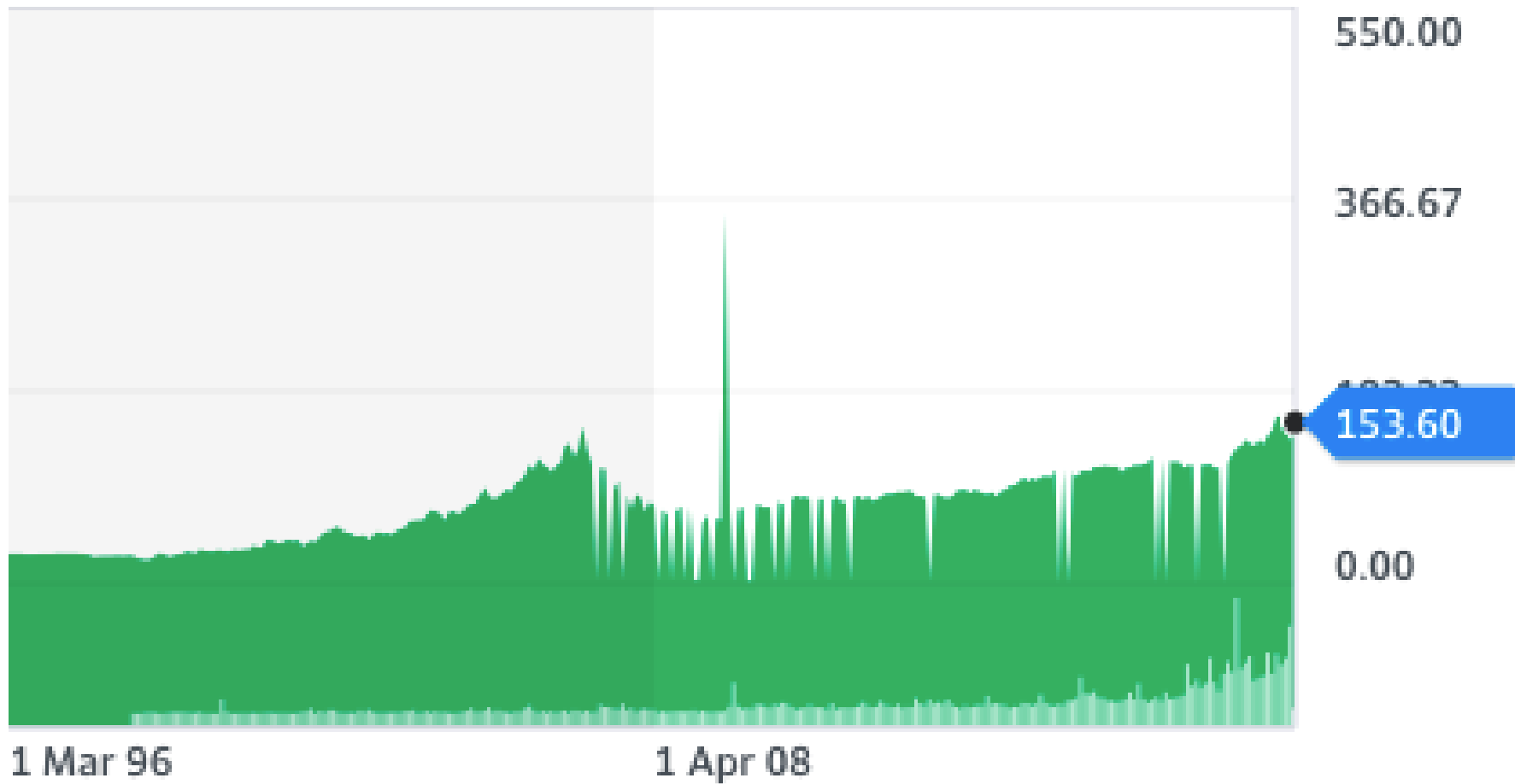
- FTSE 250 Healthcare REIT
- Specialises in primary health facilities within UK
- Majority of rental income secured against NHS
- £1.8bn Market Cap
- 0.039% Dividend Yield
- 11.0% annualized returns over past 5 years
- 8.8% annualized returns over past 10 years



1D 5D 1M 6M YTD 1Y 5Y **Max**



Full screen



1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



US – LISTED REAL ESTATE COMPANIES & REITS

1. CoStar Group (NASDAQ:CSGP)
2. Brookfield Asset Management (NYSE:BAM)
3. Prologis Inc (NYSE:PLD)
4. Digital Realty Trust (NYSE:DLR)

1. COSTAR GROUP (NASDAQ:CSGP)

- Global provider of commercial real estate information and analytics
- Revenue generated through subscription fees
- \$19.8bn Market Cap
- No dividend paid
- 30.1% annualized returns over past 5 years
- 33.6% annualized returns over past 10 years



CoStar Group™

1D 5D 1M 6M YTD 1Y 5Y Max



Full screen



Trade prices are not sourced from all markets

1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



Trade prices are not sourced from all markets

2. BROOKFIELD ASSET MANAGEMENT (NYSE:BAM)

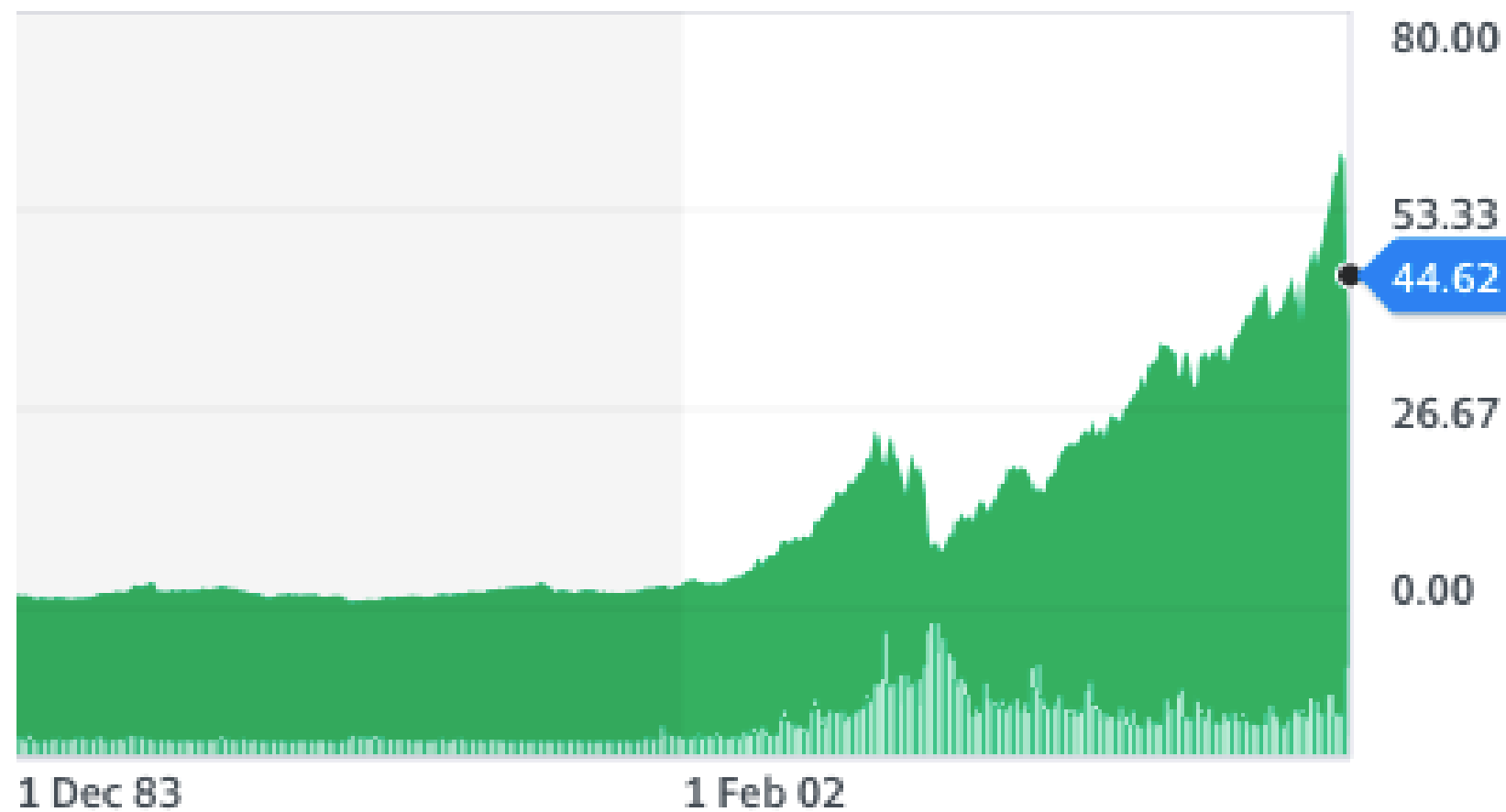
- World's largest alternative asset manager with \$540bn AUM across Real Estate, Renewable Power, Infrastructure and Private Equity
- \$40.4bn Market Cap
- 1.88% Dividend Yield
- 14.2% annualized returns over past 5 years
- 18.3% annualized returns over past 10 years

The Brookfield logo is displayed in a white rectangular box. It features the word "Brookfield" in a bold, dark blue, sans-serif font. The background of the slide includes faint, stylized circular patterns and a compass-like scale on the right side.

1D 5D 1M 6M YTD 1Y 5Y Max



Full screen

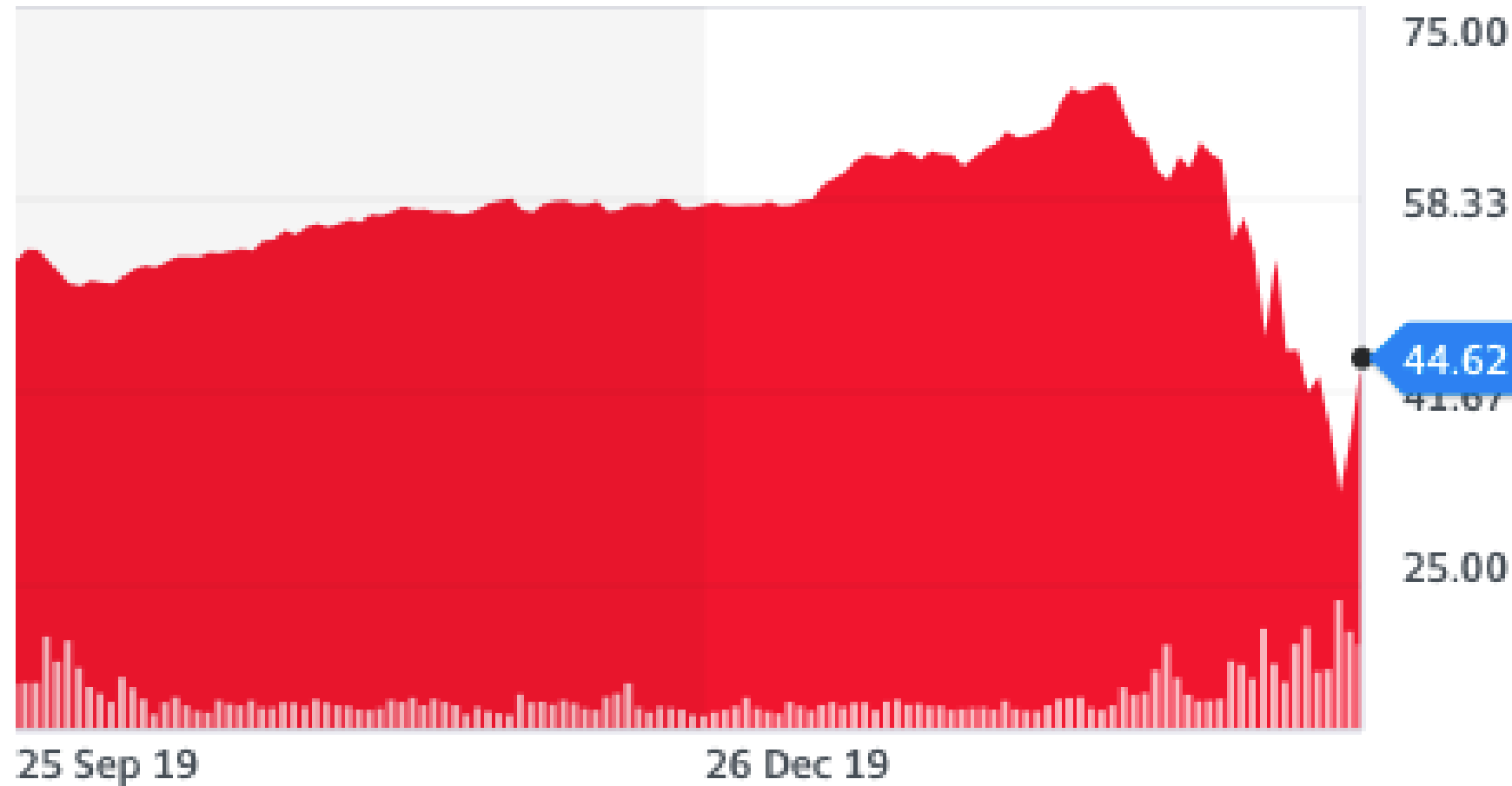


Trade prices are not sourced from all markets

1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



Trade prices are not sourced from all markets

3. PROLOGIS INC (NYSE:PLD)

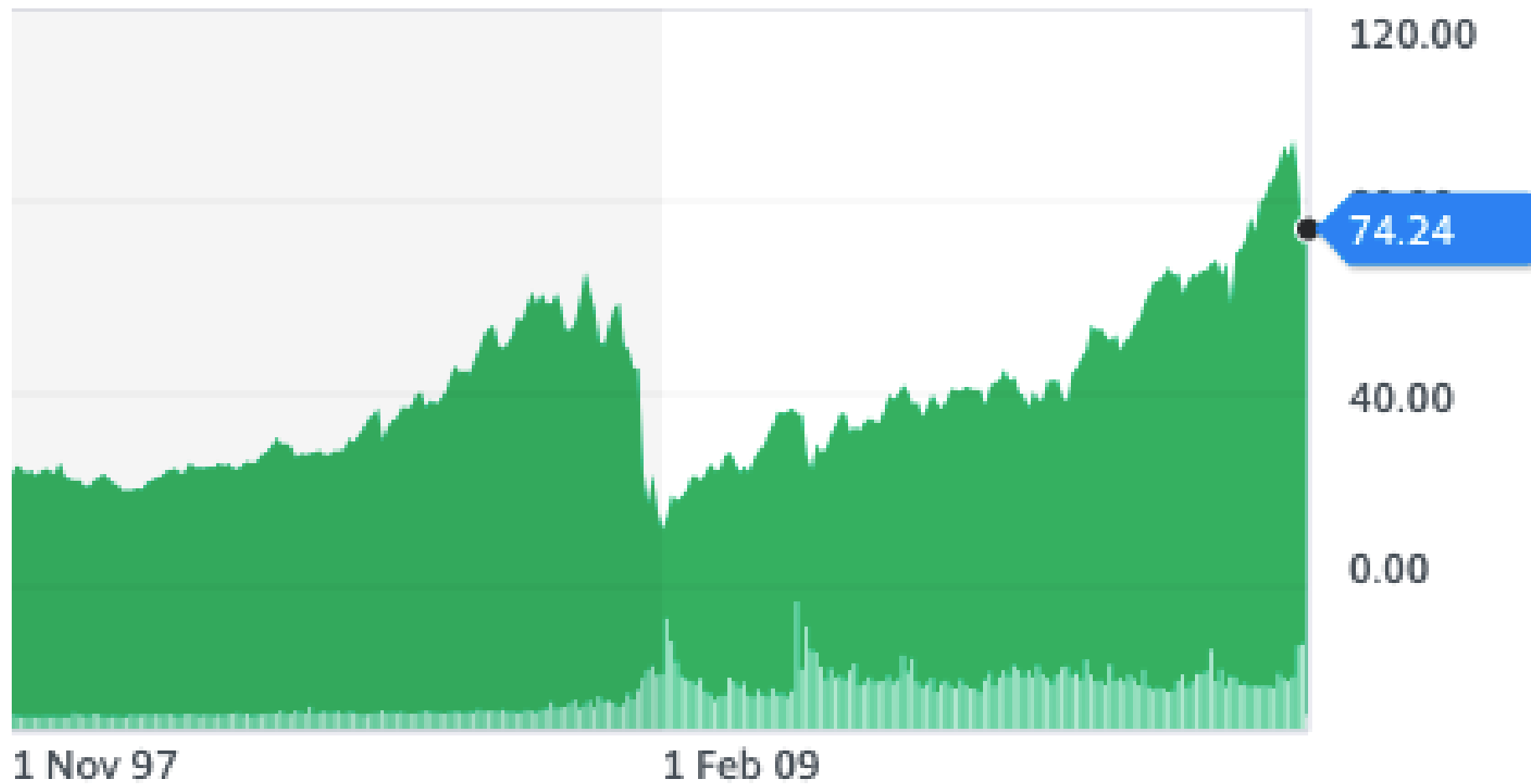


- S&P 500 Industrial Real Estate Company
- Largest industrial real estate owner in the world
- Majority of rental income secured against high quality covenants such as Amazon, Sainsburys, Tesco, DHL & FedEx
- \$52.1bn Market Cap
- 3.29% Dividend Yield
- 17.8% annualized returns over past 5 years
- 15.2% annualized returns over past 10 years

1D 5D 1M 6M YTD 1Y 5Y **Max**



Full screen



Trade prices are not sourced from all markets

1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



Trade prices are not sourced from all markets

4. DIGITAL REALTY TRUST (NYSE:DLR)

- REIT specializing in carrier-neutral data centers
- Owns approximately 225 data center facilities globally
- Strategically located in very legally stable countries only
- \$30.3bn Market Cap
- 3.84% Dividend Yield
- 12.8% annualized returns over past 5 years
- 12.2% annualized returns over past 10 years



1D 5D 1M 6M YTD 1Y 5Y **Max**



Full screen

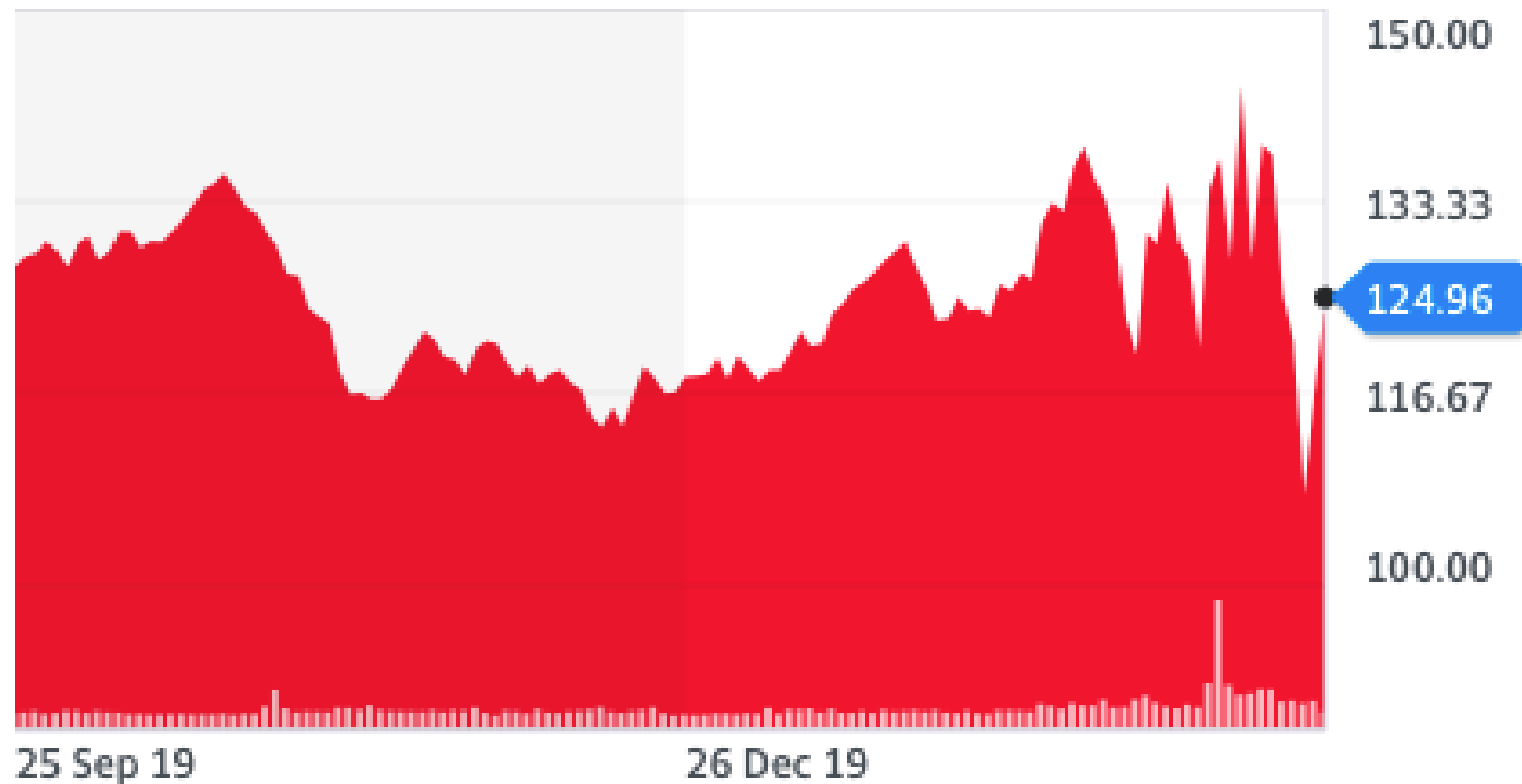


Trade prices are not sourced from all markets

1D 5D 1M **6M** YTD 1Y 5Y Max



Full screen



Trade prices are not sourced from all markets

HOW DO WE KNOW WHEN WHEN WE HAVE HIT THE BOTTOM OF THE MARKET DECLINE?

- “ Invest when markets have recovered at least 10% from their lows. Asset values tend to increase as economies gain momentum. It's better to give up the first 10% to 15% of a market recovery to ensure that you are buying at the right time.”

– *Stephen Schwarzman, Blackstone Group*

I HOPE YOU HAVE ENJOYED THE PRESENTATION
THANK YOU FOR LISTENING

